Callan

December 3, 2019

Pennsylvania State Employees' Retirement System – Defined Benefit Plan

Third Quarter 2019

Executive Summary

Thomas H. Shingler

Senior Vice President

Bud Pellecchia

Senior Vice President

Britton M. Murdoch

Vice President

Callan

Market Environment

Does Strong 2019 Spell Problems for 2020 and Beyond?

U.S. equity market expanded modestly in Q3, while non-U.S. markets suffered losses:

S&P up 1.7%, World ex USA down 0.9%,
 Emerging Markets lost 4.3%. One-year results
 were hindered by 4Q18, but all regions are still up sharply year-to-date.

Fed rate cuts, solid corporate fundamentals, and even lower unemployment propelled U.S. equity markets in Q3:

- Value caught up to growth in September
- Small cap declined and lagged large cap again
- Economic weakness, trade concerns hit developed non-U.S. and EM equities in Q3.
- Fixed income markets are having an "outlier" year:
- Investment grade is strongest performer in the U.S.
- Credit spreads continued rally in Q3
- Yield curve shifts lower across maturities; inverted from 3 month – 10 year in April, then from 2- to 10year in August

Returns for Periods ended September 30, 2019

| | 1 Quarter | Year to Date | 1 Year | 5 Years | 10 Years | 25 Years |
|-------------------------------------|--------------|-----------------|--------|---------|----------|----------|
| U.S. Equity | | | | | | |
| Russell 3000 | 1.16 | 20.09 | 2.92 | 10.44 | 13.08 | 9.81 |
| S&P 500 | 1.70 | 20.55 | 4.25 | 10.84 | 13.24 | 9.83 |
| Russell 2000 | -2.40 | 14.18 | -8.89 | 8.19 | 11.19 | 8.86 |
| Non-U.S. Equity | | | | | | |
| MSCI World ex USA | -0.93 | 13.57 | -0.95 | 3.06 | 4.78 | 4.94 |
| MSCI Emerging Markets | -4.25 | 5.90 | -2.01 | 2.33 | 3.37 | |
| MSCI ACWI ex USA Small Cap | -1.19 | 10.28 | -5.63 | 3.98 | 6.13 | 5.30 |
| Fixed Income | | | | | | |
| Bloomberg Barclays Aggregate | 2.27 | 8.52 | 10.30 | 3.38 | 3.75 | 5.57 |
| 90-day T-Bill | 0.56 | 1.81 | 2.39 | 0.98 | 0.54 | 2.50 |
| Bloomberg Barclays Long Gov/Credit | 6.58 | 20.93 | 21.88 | 6.81 | 7.42 | 8.02 |
| Bloomberg Barclays Global Agg ex-US | -0.58 | 4.38 | 5.34 | 0.87 | 1.27 | 4.38 |
| Real Estate | | | | | | |
| NCREIF Property | 1.41 | 4.80 | 6.24 | 8.57 | 9.77 | 9.36 |
| FTSE Nareit Equity | 7.80 | 26.96 | 18.42 | 10.26 | 13.04 | 10.67 |
| Alternatives | | | | | | |
| CS Hedge Fund | 0.26 | 6.71 | 2.13 | 2.30 | 4.32 | 7.69 |
| Cambridge Private Equity* | 4.31 | 8.56 | 12.23 | 12.22 | 14.51 | 15.42 |
| Bloomberg Commodity | -1.84 | 3.13 | -6.57 | -7.18 | -4.32 | 1.66 |
| Gold Spot Price | 4.19 | 14.95 | 23.13 | 3.98 | 3.85 | 5.38 |
| Inflation - CPI-U | 0.24 | 2.20 | 1.71 | 1.53 | 1.75 | 2.19 |

*Cambridge PE data are available through June 30, 2019.

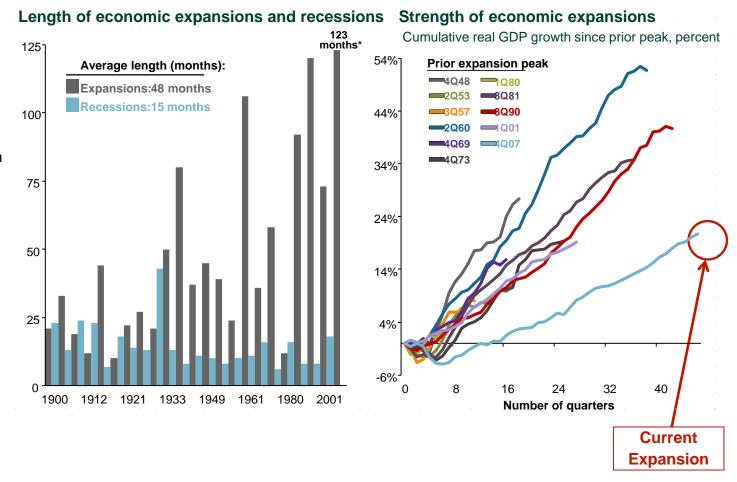
Source: Callan



Expansion Continues, but Not Without Raising Concerns

Expansions do not die of old age, but this one has become the longest

- The slow burn in the current expansion has enabled it to continue, at the risk of building back up asset price bubbles.
- Current recovery is now the longest, but also one of the slowest, averaging GDP growth in the U.S. of just 2.2%.
- The yield curve has inverted.
- The explanatory power of an inverted yield curve has lessened in the wake of the GFC and QE. Demand on the long end and limited supply are holding down the long end.
- Long rates did not budge as short rates rose during 2017-18; long rates have since dropped over 100 bps.



Source: J.P. Morgan Asset Management



Gradual Slowdown for Consumers, but Retreat in Interest Costs Will Be Beneficial

Consumption is 70% of GDP, and the sector typically leads growth (and contractions)

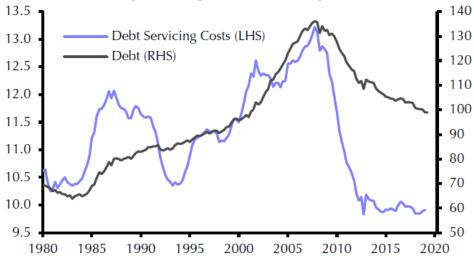
Overall consumption growth is solid, although durable goods spending slowed

- Spending reflects healthy job market and resilient consumer confidence, even in the face of escalating trade war and mounting economic uncertainty.
- Drop in household borrowing costs working its way back into spending, after 2+ years of interest rate hikes.
- Household debt servicing costs are near a record low and the savings rate is relatively high, which may limit the severity of a downturn.

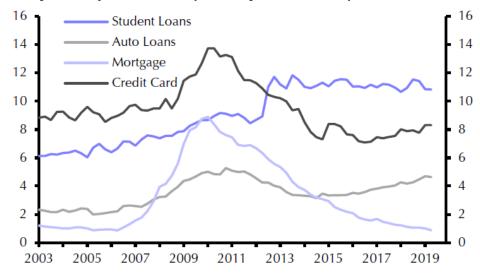
Delinquency rates for autos and credit cards have trended higher in recent years, but are levelling off with tighter standards

- Few signs of household financial stress
- Delinquency rates on borrowing besides credit cards are low. Mortgage debt, which accounts for 70% of consumer debt, has the lowest delinquency rate in 13 years.

Household Debt (% of Disposable Income)



Newly Delinquent Loans (30+ Days, % of total)

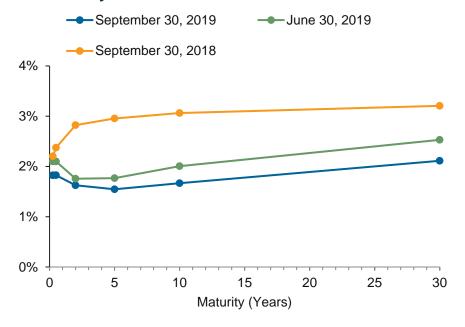


Sources: Capital Economics; BEA; NY Federal Reserve



Yield Curve Flattens While Global Rates Diverge

U.S. Treasury Yield Curves



Treasury yield curve has inverted from 90-day T-bill through the 10-year T-note

- Yields have fallen more than 100 bps on the long end from one year ago.
- Inverted yield curve has presaged most recessions in past 70 years.
- Yield curve inverted from 2- to 10-year notes in August, but has wavered through the end of September.

10-Year Global Government Bond Yields



U.S. yields diverged further in 2017 as monetary policies fell out of sync

- U.S. tightened for two years while euro zone waited.
- U.S. has now paused and has reversed course with two rate cuts so far in 2019, one each in Q2 and Q3.
- Euro zone will skip tightening entirely in this cycle; U.S. spread remains very wide.

Source: Bloomberg



Investing in a Market Laden with Negative-Yielding Bonds

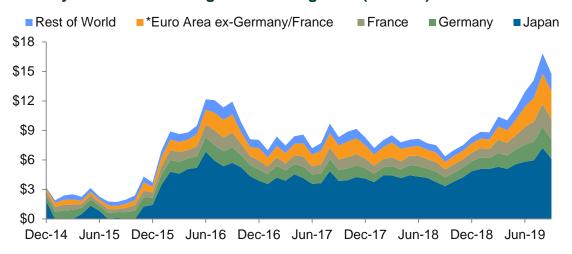
Negative-yielding debt rose to \$17 trillion globally as of August 2019

- 30% of debt within the Bloomberg Barclays
 Global Aggregate Index is negative yielding.
- France and Germany's yield curves are now negative out to 10 years or further.
- \$1 trillion of investment grade corporate debt is negative yielding.

Investing in Negative Yield Bonds

- Negative yields imply that holding the bond to maturity would result in a loss.
- However, short-term returns can be positive as bond prices increase with the decline in yield.
- Investors could earn a positive real yield if inflation were more negative than the negative nominal yield on the bond.

Country Breakdown of Negative Yielding Debt (trillions)



Growth of Negative Yield Debt by Sector



Source: (Top) Bloomberg Barclays as of September 2019, (Bottom) Colchester Global Investors, Bloomberg Barclays Global Agg Treasuries Idx and Global Agg Corporate Idx as of August 2019
*Top 5 euro-area constituents ex-Germany/France by market value: Spain, Supranational (e.g., EU Investment Bank, European Financial Stability Facility), Italy, Netherlands, Belgium



The Callan Periodic Table of Investment Returns

Annual Returns for Key Indices Ranked in Order of Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 3 Qtrs. 2019 |
|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Real Estate Funds | U.S. Fixed | Non-U.S. Fixed | Emerging Markets | Emerging Markets | Emerging Markets | Emerging Markets | Emerging Markets | U.S. Fixed | Emerging Markets | Small Cap | Real Estate Funds | Emerging Markets | Small Cap | Large Cap | Real Estate Funds | Small Cap | Emerging Markets | Real Estate Funds | Large Cap |
| 13.19% | 8.43% | 22.37% | 55.82% | 25.55% | 34.00% | 32.17% | 39.38% | 5.24% | 78.51% | 26.85% | 14.96% | 18.23% | 38.82% | 13.69% | 13.95% | 21.31% | 37.28% | 7.36% | 20.55% |
| U.S. Fixed | High Yield | U.S. Fixed | Small Cap | Non-U.S. Equity | Real Estate Funds | Non-U.S. Equity | Real Estate Funds | Non-U.S. Fixed | High Yield | Emerging Markets | U.S. Fixed | Non-U.S. Equity | Large Cap | Real Estate Funds | Large Cap | High Yield | Non-U.S. Equity | Cash Equivalent | Small Cap |
| 11.63% | 5.28% | 10.26% | 47.25% | 20.38% | 20.15% | 25.71% | 14.84% | 4.39% | 58.21% | 18.88% | 7.84% | 16.41% | 32.39% | 11.46% | 1.38% | 17.13% | 24.21% | 1.87% | 14.18% |
| Cash Equivalent | Real Estate Funds | Real Estate Funds | Non-U.S. Equity | Small Cap | Non-U.S. Equity | Small Cap | Hedge Funds | Cash Equivalent | Non-U.S. Equity | Real Estate Funds | High Yield | Small Cap | Non-U.S. Equity | U.S. Fixed | U.S. Fixed | Large Cap | Large Cap | U.S. Fixed | Non-U.S. Equity |
| 6.19% | 4.64% | 4.57% | 39.42% | 18.33% | 14.47% | 18.37% | 12.56% | 2.06% | 33.67% | 15.26% | 4.98% | 16.35% | 21.02% | 5.97% | 0.55% | 11.96% | 21.83% | 0.01% | 13.57% |
| Hedge Funds | Cash Equivalent | Hedge Funds | High Yield | Non-U.S. Fixed | Hedge Funds | Large Cap | Non-U.S. Equity | Real Estate Funds | Small Cap | High Yield | Non-U.S. Fixed | Large Cap | Real Estate Funds | Small Cap | Cash Equivalent | Emerging Markets | Small Cap | High Yield | High Yield |
| 4.85% | 4.42% | 3.04% | 28.97% | 12.54% | 7.61% | 15.79% | 12.44% | -10.70% | 27.17% | 15.12% | 4.36% | 16.00% | 12.90% | 4.89% | 0.05% | 11.19% | 14.65% | -2.08% | 11.41% |
| Small Cap | Hedge Funds | Cash Equivalent | Large Cap | Real Estate Funds | Large Cap | Real Estate Funds | Non-U.S. Fixed | Hedge Funds | Large Cap | Large Cap | Large Cap | High Yield | Hedge Funds | Hedge Funds | Hedge Funds | Real Estate Funds | Non-U.S. Fixed | Non-U.S. Fixed | U.S. Fixed |
| -3.02% | 4.42% | 1.78% | 28.68% | 12.00% | 4.91% | 15.27% | 11.03% | -19.07% | 26.47% | 15.06% | 2.11% | 15.81% | 9.73% | 4.13% | -0.71% | 7.79% | 10.51% | -2.15% | 8.52% |
| Non-U.S. Fixed | Small Cap | High Yield | Non-U.S. Fixed | High Yield | Small Cap | Hedge Funds | U.S. Fixed | High Yield | Hedge Funds | Hedge Funds | Cash Equivalent | Real Estate Funds | High Yield | High Yield | Non-U.S. Equity | Non-U.S. Equity | High Yield | Hedge Funds | Hedge Funds |
| -3.91% | 2.49% | -1.37% | 19.36% | 11.13% | 4.55% | 13.86% | 6.97% | -26.16% | 18.57% | 10.95% | 0.10% | 9.79% | 7.44% | 2.45% | -3.04% | 2.75% | 7.50% | -3.19% | 6.71% |
| High Yield | Emerging Markets | Emerging Markets | Hedge Funds | Large Cap | Cash Equivalent | High Yield | Large Cap | Small Cap | Non-U.S. Fixed | Non-U.S. Equity | Hedge Funds | Hedge Funds | Cash Equivalent | Cash Equivalent | Small Cap | U.S. Fixed | Hedge Funds | Large Cap | Emerging Markets |
| -5.86% | -2.61% | -6.16% | 15.44% | 10.88% | 3.06% | 11.85% | 5.49% | -33.79% | 7.53% | 8.95% | -2.52% | 7.67% | 0.07% | 0.04% | -4.41% | 2.65% | 7.12% | -4.38% | 5.90% |
| Large Cap | Non-U.S. Fixed | Non-U.S. Equity | Real Estate Funds | Hedge Funds | High Yield | Non-U.S. Fixed | Cash Equivalent | Large Cap | U.S. Fixed | U.S. Fixed | Small Cap | U.S. Fixed | U.S. Fixed | Emerging Markets | High Yield | Non-U.S. Fixed | Real Estate Funds | Small Cap | Non-U.S. Fixed |
| -9.11% | -3.75% | -15.80% | 8.28% | 9.64% | 2.74% | 8.16% | 5.00% | -37.00% | 5.93% | 6.54% | -4.18% | 4.21% | -2.02% | -2.19% | -4.47% | 1.49% | 6.66% | -11.01% | 4.38% |
| Non-U.S. Equity | Large Cap | Small Cap | U.S. Fixed | U.S. Fixed | U.S. Fixed | Cash Equivalent | High Yield | Non-U.S. Equity | Cash Equivalent | Non-U.S. Fixed | Non-U.S. Equity | Non-U.S. Fixed | Emerging Markets | Non-U.S. Fixed | Non-U.S. Fixed | Hedge Funds | U.S. Fixed | Non-U.S. Equity | Real Estate Funds |
| -13.37% | -11.89% | -20.48% | 4.10% | 4.34% | 2.43% | 4.86% | 1.87% | -43.56% | 0.21% | 4.95% | -12.21% | 4.09% | -2.60% | -3.09% | -6.02% | 1.25% | 3.54% | -14.09% | 3.08% |
| | | Large Cap | Cash Equivalent | Cash Equivalent | Non-U.S. Fixed | U.S. Fixed | Small Cap | Emerging Markets | Real Estate Funds | Cash Equivalent | Emerging Markets | Cash Equivalent | Non-U.S. Fixed | Non-U.S. Equity | Emerging Markets | Cash Equivalent | Cash Equivalent | Emerging Markets | Cash Equivalent |
| | | -22.10% | 1.15% | 1.33% | -8.65% | 4.33% | -1.57% | -53.33% | -30.40% | 0.13% | -18.42% | 0.11% | -3.08% | -4.32% | -14.92% | 0.33% | 0.86% | -14.57% | 1.81% |

Bloomberg Barclays Corp High Yield
 Bloomberg Barclays Global Aggregate ex US
 Bloomberg Barclays US Aggregate



[●] Credit Suisse Hedge Fund ● ICE BofAML US 3-Month Treasury Bill ● MSCI Emerging Markets ● MSCI World ex USA

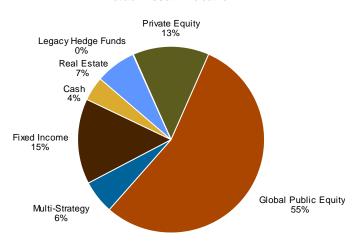
[●] NFI-ODCE (value-weighted net) ● Russell 2000 ● S&P 500

Callan

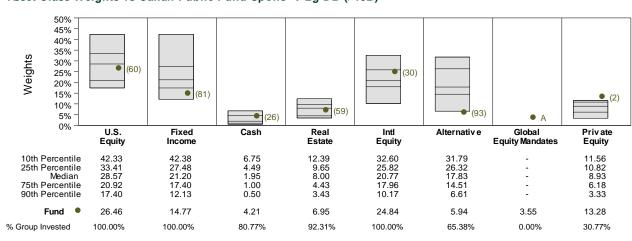
PA SERS Defined Benefit Plan Performance Review

Actual Asset Allocation versus Target as of September 30, 2019

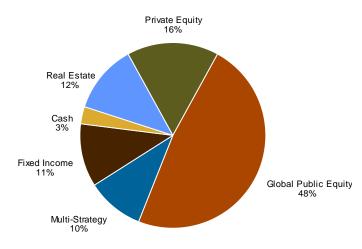
Actual Asset Allocation



Asset Class Weights vs Callan Public Fund Spons- V Lg DB (>10B)



Target Asset Allocation



| | \$000s | Weight | | Percent | \$000s |
|----------------------|------------|--------|--------|-------------|-------------------|
| Asset Class | Actual | Actual | Target | Diff erence | <u>Difference</u> |
| Private Equity | 3,909,776 | 13.3% | 16.0% | (2.7%) | (802,412) |
| Global Public Equity | 16,154,037 | 54.9% | 48.0% | 6.9% | 2,017,474 |
| Multi-Strategy . | 1,714,470 | 5.8% | 10.0% | (4.2%) | (1,230,648) |
| Fixed Income | 4,350,899 | 14.8% | 11.0% | `3.8% | 1,111,270 |
| Cash | 1,238,962 | 4.2% | 3.0% | 1.2% | 355,426 |
| Real Estate | 2,047,329 | 7.0% | 12.0% | (5.0%) | (1,486,812) |
| Legacy Hedge Funds | 35,702 | 0.1% | 0.0% | `0.1% | 35,702 |
| Total | 29 451 174 | 100.0% | 100.0% | | |

 Following the adoption of the new SERS asset allocation, Callan recommends SERS conduct a fixed income structure review prior to implementation. The fixed income structure review would encompass core, opportunistic and TIPS fixed income.

^{*} Current Target = 48.0% MSCI ACWI IMI, 16.0% Private Equity, 12.0% Real Estate Custom Benchmark, 11.0% Blmbg Aggregate, 10.0% S&P/LSTA, Leveraged Loan, 3.0% 3-month Treasury Bill and 0.0% Hedge Fund Custom Benchmark.



Attribution Analysis versus Target – Net of Fees as of September 30, 2019

Relative Attribution Effects for Quarter ended September 30, 2019

| Asset Class | Effective Actual Weight | Effective Target Weight | Actual Return | Target Return | Manager Effect | Asset Allocation | Total Relativ e Return |
|----------------------|-------------------------------|-------------------------------|------------------|------------------|-------------------|---------------------|------------------------------|
| Fixed Income | 15% | 11% | 1.80% | 2.27% | (0.07%) | 0.05% | (0.02%) |
| Real Estate | 7% | 12% | 2.06% | 1.08% | 0.07% | (0.03%) | `0.04%´ |
| Multi-Strategy | 6% | 10% | 0.57% | 0.99% | (0.02%) | (0.02%) | (0.04%) |
| Global Public Equity | 55% | 48% | (0.47%) | (0.18%) | (0.16%) | (0.06%) | (0.22%) |
| Legacy Hedge Funds | 0% | 0% | (1.05%) | (0.82%) | (0.00%) | (0.00%) | (0.00%) |
| Private Equity | 14% | 16% | 0.97% | 0.97% | 0.00% | (0.01%) | (0.01%) |
| Cash | 4% | 3% | 0.57% | 0.56% | 0.00% | (0.00%) | (0.00%) |
| Total | | | 0.32% = | 0.58% + | · (0.19%) + | (0.07%) | (0.26%) |

What helped relative attribution?

- Outperformance relative to target from Real Estate managers
- An overweight to Fixed Income (attribution based on target return)

What hurt relative attribution?

- Underperformance relative to target from Global Public Equity and Fixed Income Managers
- An overweight to Global Public Equity (attribution based on target return)
- An underweight to Real Estate (attribution based on target return)

^{*} Current Target = 48.0% MSCI ACWI IMI, 16.0% Private Equity, 12.0% Real Estate Custom Benchmark, 11.0% Blmbg Aggregate, 10.0% S&P/LSTA, Leveraged Loan, 3.0% 3-month Treasury Bill and 0.0% Hedge Fund Custom Benchmark.



Attribution Analysis versus Target – Net of Fees as of September 30, 2019

Year to Date Relative Attribution Effects for Period ended September 30, 2019

| Asset Class | Effective Actual Weight | Effective Target Weight | Actual Return | Target Return | Manager Effect | Asset Allocation | Total Relative Return |
|----------------------|-------------------------------|-------------------------------|------------------|------------------|-------------------|---------------------|-----------------------------|
| Fixed Income | 15% | 11% | 8.90% | 8.52% | 0.05% | (0.13%) | (0.08%) |
| Real Estate | 7% | 12% | 8.76% | 4.70% | 0.28% | 0.29% | 0.57% |
| Multi-Strategy | 7% | 10% | 11.70% | 6.79% | 0.39% | 0.08% | 0.47% |
| Global Public Equity | 54% | 48% | 16.27% | 15.87% | 0.21% | 0.12% | 0.33% |
| Legacy Hedge Funds | 0% | 0% | (4.44%) | 5.29% | (0.02%) | (0.01%) | (0.03%) |
| Privaté Equity | 14% | 16% | 7.16% | 7.16% | `0.00% | 0.04% | 0.04% |
| _Cash | 4% | 3% | 1.82% | 1.81% | (0.00%) | (0.02%) | _(0.02%) |
| Total | | | 12.39% = | : 11.11% | + 0.91% + | 0.37% | 1.28% |

• What helped relative attribution?

- Outperformance relative to target from Multi-Strategy, Real Estate, Global Public Equity and Fixed Income managers
- An underweight to Real Estate, Multi-Strategy and Private Equity (attribution based on target return)
- An overweight to Global Public Equity (attribution based on target return)

What hurt relative attribution?

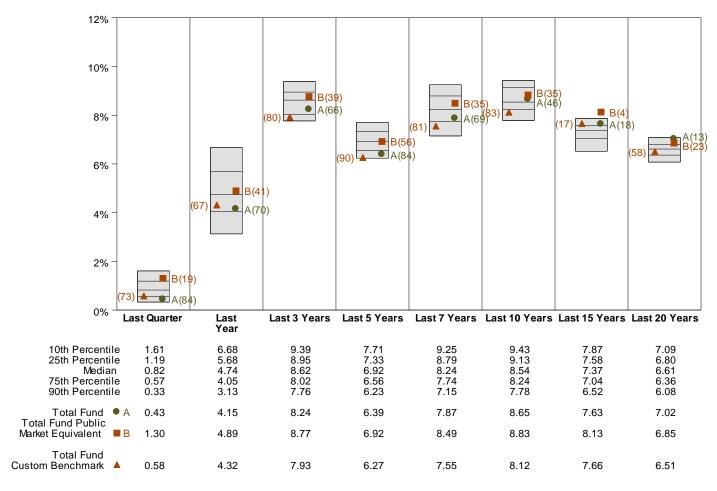
An overweight to Fixed Income (attribution based on target return)

^{*} Current Target = 48.0% MSCI ACWI IMI, 16.0% Private Equity, 12.0% Real Estate Custom Benchmark, 11.0% Blmbg Aggregate, 10.0% S&P/LSTA, Leveraged Loan, 3.0% 3-month Treasury Bill and 0.0% Hedge Fund Custom Benchmark.



Gross of Fee Performance versus Peers and Benchmark (As of September 30, 2019)

Performance vs Callan Public Fund Spons- V Lg DB (>10B) (Gross)



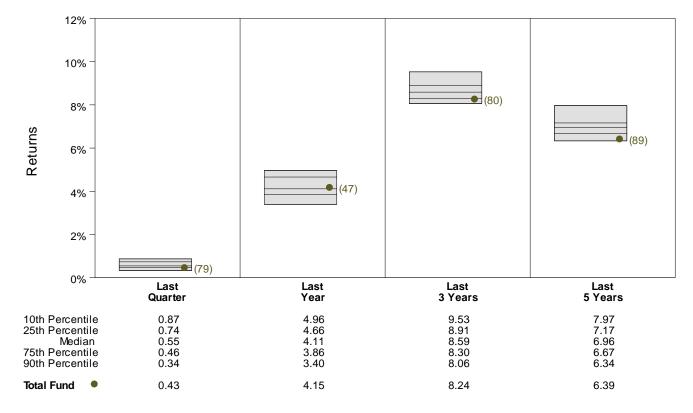
^{*} Current Target = 48.0% MSCI ACWI IMI, 16.0% Private Equity, 12.0% Real Estate Custom Benchmark, 11.0% Blmbg Aggregate, 10.0% S&P/LSTA, Leveraged Loan, 3.0% 3-month Treasury Bill and 0.0% Hedge Fund Custom Benchmark.



Asset Allocation-Adjusted Gross of Fee Peer Performance Comparison as of September 30, 2019

 For this comparison, each fund in the Database is adjusted to have the same asset allocation as Pennsylvania SERS. This removes large asset allocation variances among plans and allows for a greater focus on manager performance.

Asset Allocation Adjusted Ranking

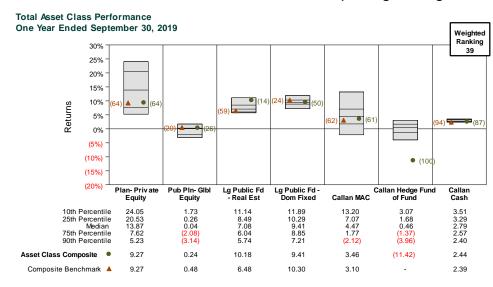


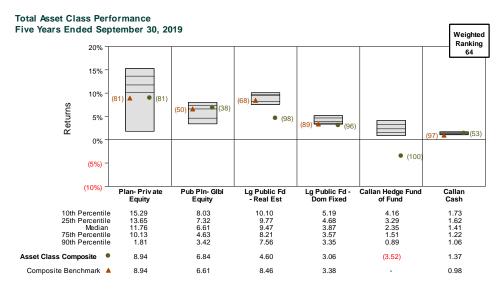
^{*} Current Target = 48.0% MSCI ACWI IMI, 16.0% Private Equity, 12.0% Real Estate Custom Benchmark, 11.0% Blmbg Aggregate, 10.0% S&P/LSTA, Leveraged Loan, 3.0% 3-month Treasury Bill and 0.0% Hedge Fund Custom Benchmark.



Asset Class Rankings – Net of Fee Peer Performance Comparison as of September 30, 2019

For this comparison, each asset class component of peers is compared to the asset class returns of the Pennsylvania SERS
Plan. In the upper right corner of each graph is the weighted average of the rankings across the different asset classes. The
weights of the Plan's actual asset allocation are used to make this calculation. The weighted average ranking can be viewed as a
measure of the Plan's overall success in picking managers and structuring asset classes.



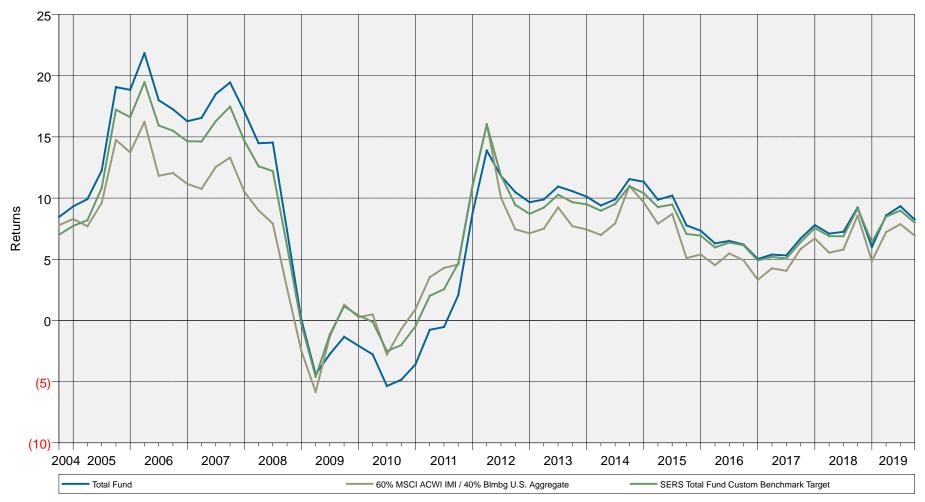


^{*} Current Target = 48.0% MSCI ACWI IMI, 16.0% Private Equity, 12.0% Real Estate Custom Benchmark, 11.0% Blmbg Aggregate, 10.0% S&P/LSTA, Leveraged Loan, 3.0% 3-month Treasury Bill and 0.0% Hedge Fund Custom Benchmark.



Rolling 3-year Gross of Fee Performance versus Peers and Benchmark (As of September 30, 2019)

Rolling 12 Quarter Gross of Fee Returns for 15 Years Ended September 30, 2019



^{*} Current Target = 48.0% MSCI ACWI IMI, 16.0% Private Equity, 12.0% Real Estate Custom Benchmark, 11.0% Blmbg Aggregate, 10.0% S&P/LSTA, Leveraged Loan, 3.0% 3-month Treasury Bill and 0.0% Hedge Fund Custom Benchmark.



Rolling 5-year Gross of Fee Performance versus Peers and Benchmark (As of September 30, 2019)

Rolling 20 Quarter Gross of Fee Returns for 15 Years Ended September 30, 2019



^{*} Current Target = 48.0% MSCI ACWI IMI, 16.0% Private Equity, 12.0% Real Estate Custom Benchmark, 11.0% Blmbg Aggregate, 10.0% S&P/LSTA, Leveraged Loan, 3.0% 3-month Treasury Bill and 0.0% Hedge Fund Custom Benchmark.



Asset Class Returns

| | Market Value \$(mm) | Ending Weight | Last Quarter | Year to Date | Last Year | Last 3 Years | Last 5 Years |
|-------------------------------------|---------------------------|------------------|-----------------|--------------------|--------------|--------------------|--------------------|
| Net Performance | , , | | | | | | |
| Total Fund | \$29,451 | 100.00% | 0.32% | 12.39% | 3.69% | 7.65% | 5.78% |
| Total Fund Custom Benchmark(1) | - | - | 0.58% | 11.11% | 4.32% | 7.93% | 6.27% |
| Public Market Equiv Benchmark(2) | - | - | 1.30% | 10.82% | 4.89% | 8.77% | 6.92% |
| 60/40 Index(3) | - | - | 0.83% | 13.12% | 4.71% | 6.93% | 5.50% |
| Global Public Equity | \$16,154 | 54.85% | (0.47%) | 16.27% | 0.24% | 9.56% | 6.84% |
| MSCI ACWI IMI | - | - | (0.18%) | 15.87% | 0.48% | 9.36% | 6.61% |
| Fixed Income | \$4,351 | 14.77% | 1.80% | 8.90% | 9.41% | 3.38% | 3.06% |
| Blmbg Aggregate | - | - | 2.27% | 8.52% | 10.30% | 2.92% | 3.38% |
| Multi-Strategy | \$1,714 | 5.82% | 0.57% | 11.70% | 3.46% | _ | _ |
| S&P/LSTA Leveraged Loan | Ψ1,7 1 -1 | - | 0.99% | 6.79% | 3.10% | 4.53% | 3.98% |
| Russell 3000 Index | - | - | 1.16% | 20.09% | 2.92% | 12.83% | 10.44% |
| Real Estate | \$2,047 | 6.95% | 2.06% | 8.76% | 10.18% | 2.04% | 4.60% |
| Real Estate Custom Benchmark | - | - | 1.08% | 4.70% | 6.54% | 6.46% | 8.47% |
| CPI +3% (Qtr lag) | - | - | 1.49% | 3.70% | 4.65% | 5.05% | 4.45% |
| Private Equity | \$3,910 | 13.28% | 0.97% | 7.16% | 9.27% | 11.87% | 8.94% |
| Burgiss Private Equity Custom Index | - | - | 3.33% | 6.30% | 9.78% | 14.17% | 11.14% |
| Russell 3000 +3% (Qtr lag) | - | - | 4.94% | 4.66% | 12.76% | 17.35% | 13.49% |
| Cash | \$1,239 | 4.21% | 0.57% | 1.82% | 2.44% | 1.87% | 1.37% |
| 3-month Treasury Bill | - | - | 0.56% | 1.81% | 2.39% | 1.54% | 0.98% |

⁽¹⁾ Total Fund Custom Benchmark returns provided by RVK. Benchmark consists of: 16% SERS Private Equity Composite, 48% MSCI ACW IM Index, 12% Real Estate Custom Benchmark, 10% S&P/LSTA Leveraged Loan Index, 11% Bloomberg US Agg Bond Index, 3% ICE BofAML 3 Mo US T-Bill Index

⁽³⁾ Benchmark consists of 60% MSCI ACWI IMI Index, 40% Bloomberg U.S. Aggregate Index.



⁽²⁾ Public Market Equivalent Benchmark returns provided by RVK. Benchmark consists of: 16% Russell 3000+3% (Qtr Lag), 48% MSCI ACW IM Index, 12% CPI+3% (Qtr Lag), 10% S&P/LSTA Leveraged Loan Index, 11% Bloomberg US Agg Bond Index, 3% ICE BofAML 3 Mo US T-Bill Index

Asset Class Returns

| | Last | Last | Last | Last | | |
|-------------------------------------|--------|------------|--------|------------|----------|---------|
| | 10 | 15 | 20 | 25 | Since | |
| | Years | Years | Years | Years | Inceptio | n |
| Net Performance | | | | | | |
| Total Fund | 7.93% | 6.84% | 6.26% | 8.18% | 9.46% | (1/81) |
| Total Fund Custom Benchmark(1) | 8.12% | 7.66% | 6.51% | 8.41% | - | |
| Public Market Equiv Benchmark(2) | 8.83% | 8.13% | 6.85% | 8.69% | - | |
| 60/40 Index(3) | 6.80% | 6.33% | 5.51% | 6.62% | - | |
| Global Public Equity | 9.06% | 6.95% | - | - | 6.64% | (1/02) |
| MSCI ACWI IMI | 8.45% | 7.25% | 5.28% | 6.79% | 6.96% | (1/02) |
| Fixed Income | 5.21% | 5.20% | 5.74% | 6.41% | 8.44% | (1/81) |
| Blmbg Aggregate | 3.75% | 4.21% - | 5.01% | 5.57% - | 7.68% | (1/81) |
| Multi-Strategy | - | | - | - | 6.94% | (10/17) |
| S&P/LSTA Leveraged Loan | 5.21% | 4.72% | 4.85% | = | 4.14% | (10/17) |
| Russell 3000 Index | 13.08% | 9.10% | 6.72% | 9.81% | 10.00% | (10/17) |
| Real Estate | 6.65% | 5.93% | 6.90% | 7.75% | 8.39% | (3/84) |
| Real Estate Custom Benchmark | 9.32% | 7.36% | 7.76% | - | - | (6/6 .) |
| CPI +3% (Qtr lag) | 4.73% | 5.02% | 5.19% | 5.22% | 5.64% | (3/84) |
| Private Equity | 11.92% | 11.58% | 9.92% | 13.70% | 10.92% | (1/86) |
| Burgiss Private Equity Custom Index | 13.71% | 13.11% | 11.77% | 15.15% | 16.94% | (1/86) |
| Russell 3000 +3% (Qtr lag) | 18.00% | 12.35% | 9.80% | 13.49% | 14.56% | (1/86) |
| Cash | 0.84% | 1.68% | 2.31% | 2.86% | 3.64% | (1/87) |
| 3-month Treasury Bill | 0.54% | 1.39% | 1.82% | 2.50% | 3.28% | (1/87) |

⁽¹⁾ Total Fund Custom Benchmark returns provided by RVK. Benchmark consists of: 16% SERS Private Equity Composite, 48% MSCI ACW IM Index, 12% Real Estate Custom Benchmark, 10% S&P/LSTA Leveraged Loan Index, 11% Bloomberg US Agg Bond Index, 3% ICE BofAML 3 Mo US T-Bill Index

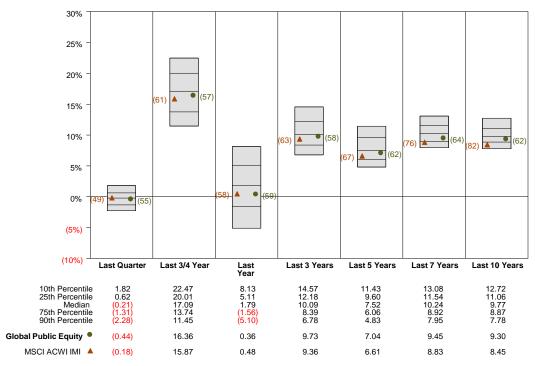
⁽³⁾ Benchmark consists of 60% MSCI ACWI IMI Index, 40% Bloomberg U.S. Aggregate Index.



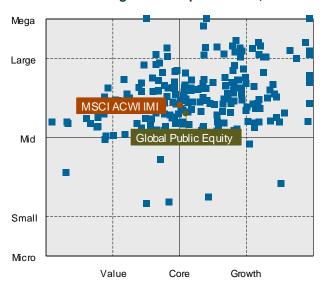
⁽²⁾ Public Market Equivalent Benchmark returns provided by RVK. Benchmark consists of: 16% Russell 3000+3% (Qtr Lag), 48% MSCI ACW IM Index, 12% CPI+3% (Qtr Lag), 10% S&P/LSTA Leveraged Loan Index, 11% Bloomberg US Agg Bond Index, 3% ICE BofAML 3 Mo US T-Bill Index

Global Equity as of September 30, 2019

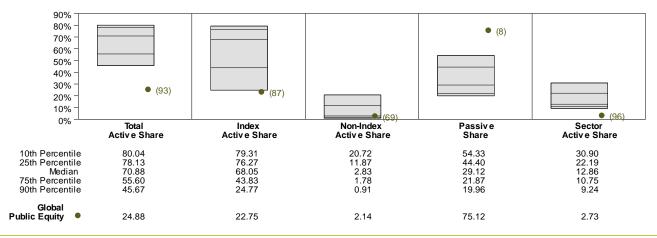
Performance vs Callan Global Equity (Gross)



Style Map vs Callan Global Equity Holdings as of September 30, 2019



Active Share vs. Pub Pln- Glbl Equity

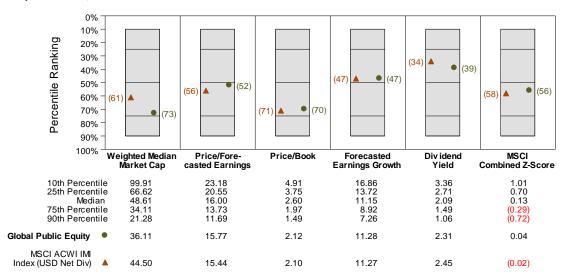




Global Equity

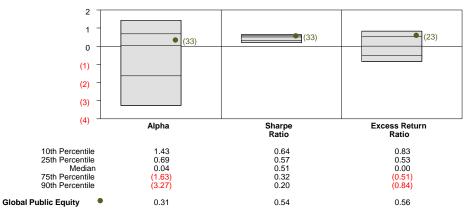
As of September 30, 2019

Portfolio Characteristics Percentile Rankings Rankings Against Callan Global Equity as of September 30, 2019



Sector Alocation September 30, 2019 Financials 50% Mgr MV 15.5 16.0 Information Technology Industrials Health Care 50% Mgr MV Consumer Discretionary Consumer Staples Communication Services Energy Materials Sector Diversification Real Estate Manager ---- 3.52 sectors 3.57 sectors Index Utilities Miscellaneous Pooled Vehicles 5% 10% 15% 20% 25% Global Public Equity MSCI ACWI IMI Index (USD Net Div) Callan Global Equity

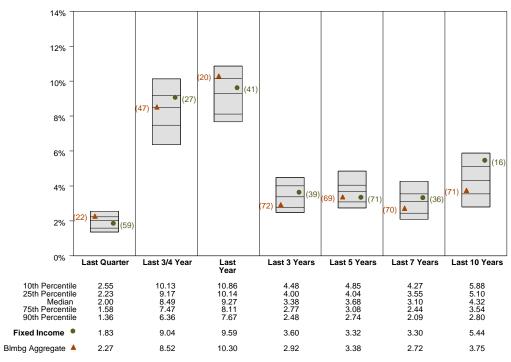
Risk Adjusted Return Measures vs MSCI ACWI IMI Rankings Against Public Fund - Global Equity (Gross) Five Years Ended September 30, 2019

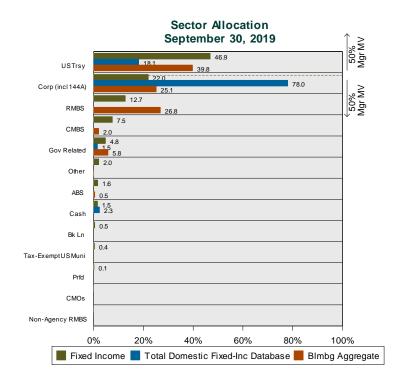


Fixed Income

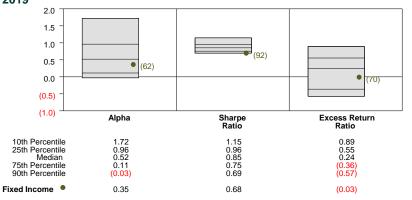
As of September 30, 2019

Performance vs Public Fund - Domestic Fixed (Gross)



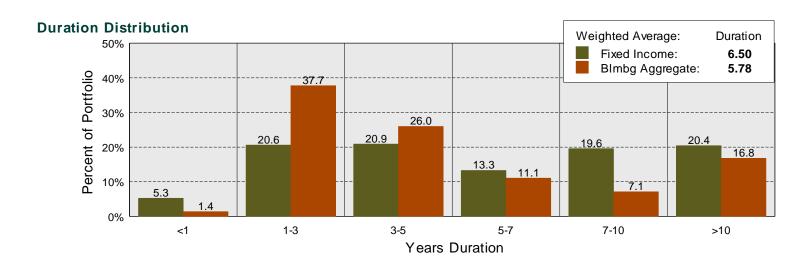


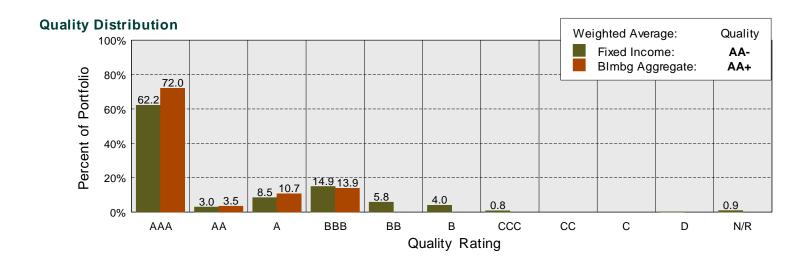
Risk Adjusted Return Measures vs Blmbg Aggregate Rankings Against Public Fund - Domestic Fixed (Gross) Five Years Ended September 30, 2019





Fixed Income



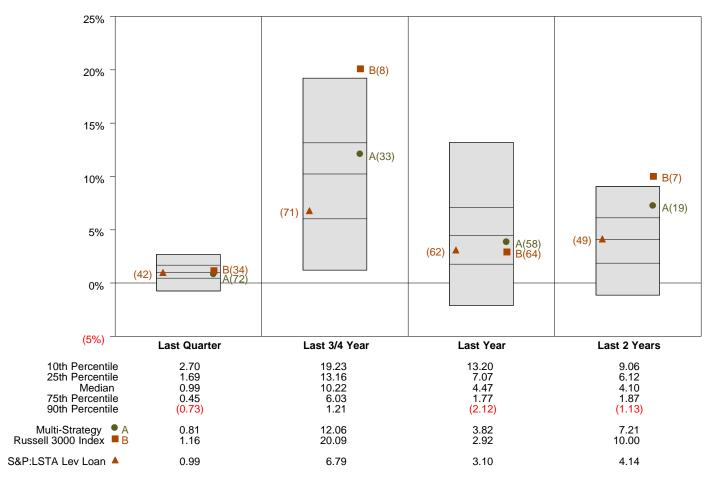




Multi-Strategy

As of September 30, 2019

Performance vs Callan Multi-Asset Database (Gross)



Callan

Appendix I – Investment Manager Returns

| | Market | | | Year | | Last | Last |
|----------------------------------|-------------|----------|---------|--------|---------|--------|--------|
| | Value | Ending | Last | to | Last | 3 | 5 |
| | \$(mm) | Weight | Quarter | Date | Year | Years | Years |
| Net Performance- Equity | | | | | | | |
| Global Public Equity | \$16,154 | 100.00% | (0.47%) | 16.27% | 0.24% | 9.56% | 6.84% |
| MSCI ACWI IMI | - | - | (0.18%) | 15.87% | 0.48% | 9.36% | 6.61% |
| Global Mandates | \$1,046 | 6.48% | 0.53% | 20.84% | 6.38% | 14.52% | 10.96% |
| MSCI World | - | - | 0.53% | 17.61% | 1.83% | 10.21% | 7.18% |
| Walter Scott & Prtnrs Glbl Gr Eq | 1,046 | 6.48% | 0.53% | 20.84% | 6.38% | 14.52% | 10.96% |
| MSCI World | - | - | 0.53% | 17.61% | 1.83% | 10.21% | 7.18% |
| U.S. Equity | \$7,792 | 48.23% | 0.33% | 19.39% | 0.72% | 11.10% | 9.20% |
| Russell 3000 Index(1) | φ1,132 - | - | 1.16% | 20.09% | 2.92% | 12.83% | 10.44% |
| U.S. Mid/Large Cap Equity | \$6,242 | 38.64% | 1.38% | 20.57% | 3.34% | 12.44% | 9.99% |
| Russell 1000 Index | ψ0,242 - | 30.04 /6 | 1.42% | 20.53% | 3.87% | 13.19% | 10.62% |
| MCM Russell 1000 Index | 5,790 | 35.84% | 1.43% | 20.51% | 3.91% | 13.22% | 10.66% |
| Russell 1000 Index | - | - | 1.42% | 20.53% | 3.87% | 13.19% | 10.62% |
| Iridian Asset Mgmt MCV | 453 | 2.80% | 1.03% | 21.78% | (3.26%) | 4.33% | 3.70% |
| Russell MidCap Index | - | - | 0.48% | 21.93% | 3.19% | 10.69% | 9.10% |
| Russell MidCap Value Idx | - | - | 1.22% | 19.47% | 1.60% | 7.82% | 7.55% |
| U.S. Small Cap Equity | \$1,549 | 9.59% | (3.75%) | 14.77% | (8.76%) | 5.46% | 5.86% |
| Russell 2000 Index(1) | φ1,043 - | - | (2.40%) | 14.18% | (8.89%) | 7.32% | 7.26% |
| S&P 600 Small Cap Index | _ | _ | (0.20%) | 13.46% | (9.34%) | 9.33% | 9.89% |
| MCM Russell 2000 Core Index | 317 | 1.96% | (2.39%) | 14.13% | (8.88%) | - | - |
| Russell 2000 Index | - | - | (2.40%) | 14.18% | (8.89%) | 8.23% | 8.19% |
| MCM Russell 2000 Val Index | 573 | 3.55% | (0.56%) | 12.77% | (8.23%) | - | - |
| Russell 2000 Value Index | - | - | (0.57%) | 12.82% | (8.24%) | 6.54% | 7.17% |
| Emerald Adv Div Sm Cap Grth | 660 | 4.08% | (6.96%) | 16.86% | (9.17%) | - | - |
| Russell 2000 Growth Index | - | - | (4.17%) | 15.34% | (9.63%) | 9.79% | 9.08% |

^{*}Market values may not sum as a result of accounts funded within the quarter or accounts in the process of liquidation.

The market values and performance of such accounts are included within their relevant composites.



⁽¹⁾ Benchmark history is a blend of current and past benchmark indices. History prior to 12/31/2018 provided by RVK.

| | Last 10 Years | Last 15 Years | Last 20 Years | Last 25 Years | Since Inception | |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|--------------------|-------|
| Net Performance- Equity | | | | | | |
| Global Public Equity | 9.06% | 6.95% | - | - | 6.64% (1/0 | 02) |
| MSCI ACWI IMI | 8.45% | 7.25% | 5.28% | 6.79% | 6.96% (1/0 | 02) |
| Global Mandates | 11.41% | _ | _ | - | 8.48% (11/ | 1/06) |
| MSCI World | 9.01% | 7.14% | 4.89% | 7.00% | 5.51% (11/ | , |
| Walter Scott & Prtnrs Glbl Gr Eq | 11.12% | - | - | - | | 0/06) |
| MSCI World | 9.01% | 7.14% | 4.89% | 7.00% | 5.77% (10/ | /06) |
| U.S. Equity | 12.64% | 8.12% | 6.44% | 9.36% | 10.55% (1/8 | 81) |
| Russell 3000 Index(1) | 13.08% | 9.10% | 6.72% | 9.72% | 10.87% (1/8 | , |
| U.S. Mid/Large Cap Equity | 13.20% | 8.74% | 6.43% | 9.68% | 9.45% (1/9 | 94) |
| Russell 1000 Index | 13.23% | 9.17% | 6.63% | 9.93% | 9.66% (1/9 | , |
| MCM Russell 1000 Index | - | - | - | - | 14.03% (1/1 | 12) |
| Russell 1000 Index | 13.23% | 9.17% | 6.63% | 9.93% | 14.06% (1/1 | 12) |
| Iridian Asset Mgmt MCV | 12.01% | 10.29% | 10.05% | - | 12.51% (3/9 | 95) |
| Russell MidCap Index | 13.07% | 9.92% | 9.50% | 11.05% | 11.04% (3/9 | 95) |
| Russell MidCap Value Idx | 12.29% | 9.29% | 9.83% | 11.11% | 11.11% (3/9 | 95) |
| U.S. Small Cap Equity | 10.01% | 7.07% | 7.53% | 9.37% | 8.91% (1/9 | 94) |
| Russell 2000 Index(1) | 11.54% | 8.72% | 8.88% | 10.39% | 10.07% (1/9 | 94) |
| S&P 600 Small Cap Index | 13.02% | 9.52% | 10.01% | 10.75% | 10.32% (1/9 | 94) |
| MCM Russell 2000 Core Index | - | - | - | - | 6.53% (12/ | /16) |
| Russell 2000 Index | 11.19% | 8.19% | 7.99% | 8.86% | 6.57% (12/ | /16) |
| MCM Russell 2000 Val Index | - | - | - | - | 3.49% (12/ | , |
| Russell 2000 Value Index | 10.06% | 7.23% | 9.05% | 9.66% | 3.55% (12/ | , |
| Emerald Adv Div Sm Cap Grth | - | - | - | - | | 2/16) |
| Russell 2000 Growth Index | 12.25% | 9.04% | 6.53% | 7.63% | 9.56% (12/ | :/16) |

^{*}Market values may not sum as a result of accounts funded within the quarter or accounts in the process of liquidation.

The market values and performance of such accounts are included within their relevant composites.



⁽¹⁾ Benchmark history is a blend of current and past benchmark indices. History prior to 12/31/2018 provided by RVK.

| | Market Value \$(mm) | Ending Weight | Last Quarter | Year to Date | Last Year | Last 3 Years | Last 5 Years |
|--|--|---|--|--|---|---|---|
| Net Performance- Equity | | | | | | | |
| Non-U.S. Equity MSCI ACWI ex US IMI(1) | \$7,315 - | 36.31% - | (1.45%) (1.72%) | 12.54% 11.39% | (1.08%) (1.84%) | 7.17% 6.10% | 3.57% 3.05% |
| Non-U.S. Developed Markets Equity MSCI ACWI ex US IMI MSCI World ex US | \$5,515 - - | 27.38% - - | (0.93%) (1.72%) (0.93%) | 14.20% 11.39% 13.57% | (0.93%) (1.84%) (0.95%) | 7.60% 6.10% 6.49% | 4.02% 3.05% 3.06% |
| Non-U.S. Dev Mid/Large Cap Equity MSCI World ex US BlackRock MSCI World Ex US Inc MSCI World ex US | - | 23.61% 23.57% - | (0.89%) (0.93%) (0.89%) (0.93%) | 13.92% 13.57% 13.96% 13.57% | (0.64%) (0.95%) (0.62%) (0.95%) | 8.58% 6.49% - 6.49% | 4.36% 3.06% - 3.06% |
| Non-U.S. Dev Small Cap Equity MSCI World ex US Sm Cap FIS Group Non-U.S. Small Cap MSCI ACWI ex US Small Cap Harris Assoc Int'l SCV MSCI World ex US Sm Cap | \$758 - 190 - 568 | 3.76% - 0.95% - 2.82% | (1.15%) (0.27%) (2.24%) (1.19%) (0.78%) (0.27%) | 16.01% 12.58% 9.21% 10.28% 18.48% 12.58% | (2.82%) (5.62%) (4.98%) (5.63%) (2.08%) (5.62%) | 5.33% 5.54% - 4.64% 5.43% 5.54% | 4.09% 5.14% - 3.98% 4.15% 5.14% |
| Emerging Mkts Equity MSCI EM BlackRock Emg Mkts Index MSCI EM Leading Edge Emg Mkts Fund MSCI EM Macquarie Emg Mkts Equity MSCI EM Martin Currie Emg Mkts Equity MSCI EM GlobeFlex Emerging Small Cap MSCI EM Small Cap | \$1,799 - 660 - 212 - 409 - 431 - 88 | 8.93% - 3.27% - 1.05% - 2.03% - 2.14% - 0.44% | (3.00%) (4.25%) (4.26%) (4.25%) (3.38%) (4.25%) (1.68%) (4.25%) (1.14%) (4.25%) (7.37%) (4.58%) | 7.75% 5.90% 5.72% 5.90% 9.44% 5.90% 6.12% 5.90% 11.92% 5.90% 4.44% 1.82% | (0.91%) (2.01%) (2.19%) (2.01%) (2.01%) (1.98%) (2.01%) 2.47% (2.01%) (7.79%) (5.48%) | 7.11% 5.98% - 5.98% 7.35% 5.98% 9.71% 5.98% 4.28% 1.32% | 3.05% 2.33% - 2.33% 2.33% 2.34% 2.33% 5.38% 2.33% 0.95% (0.13%) |
| Northern Trust Equity Transition | 1 | 0.01% | 0.53% | 0.69% | (15.28%) | - | - |

^{*}Market values may not sum as a result of accounts funded within the quarter or accounts in the process of liquidation.

The market values and performance of such accounts are included within their relevant composites.



⁽¹⁾ Benchmark history is a blend of current and past benchmark indices. History prior to 12/31/2018 provided by RVK.

| | Last 10 Years | Last 15 Years | Last 20 Years | Last 25 Years | Since Inception |
|-----------------------------------|---------------------|---------------------|---------------------|---------------------|--------------------|
| Net Performance- Equity | | | | | • |
| Non-U.S. Equity | 5.26% | 5.31% | 4.83% | - | 6.10% (11 |
| MSCI ACWI ex US IMI(1) | 4.64% | 6.03% | 4.81% | 5.18% | 5.45% (11 |
| Non-U.S. Developed Markets Equity | 6.06% | 5.44% | _ | - | 6.01% (1/0 |
| MSCI ACWI ex US IMI | 4.66% | 5.88% | 4.41% | 4.85% | 6.55% (1/0 |
| MSCI World ex US | 4.78% | 5.36% | 3.89% | 4.94% | 5.72% (1/0 |
| Non-U.S. Dev Mid/Large Cap Equity | 6.17% | 5.01% | - | _ | 5.50% (1/0 |
| MSCI World ex US | 4.78% | 5.36% | 3.89% | 4.94% | 5.72% (1/0 |
| BlackRock MSCI World Ex US Index | - | - | - | - | 3.62% (6/1 |
| MSCI World ex US | 4.78% | 5.36% | 3.89% | 4.94% | 3.15% (6/1 |
| Non-U.S. Dev Small Cap Equity | 6.52% | 7.40% | 6.59% | 6.63% | 6.74% (10 |
| MSCI World ex US Sm Cap | 6.93% | 7.00% | - | - | - |
| FIS Group Non-U.S. Small Cap | - | - | - | - | (4.98%) (10 |
| MSCI ACWI ex US Small Cap | 6.13% | 7.30% | 6.44% | 5.30% | (5.63%) (10 |
| Harris Assoc Int'l SCV | 7.08% | 8.37% | - | - | 10.40% (7/0 |
| MSCI World ex US Sm Cap | 6.93% | 7.00% | - | - | 8.99% (7/0 |
| Emerging Mkts Equity | 2.89% | 5.36% | - | - | 6.93% (1/0 |
| MSCI EM | 3.37% | 7.82% | - | - | 9.30% (1/0 |
| BlackRock Emg Mkts Index | = | - | = | = | 1.94% (7/1 |
| MSCI EM | 3.37% | 7.82% | = | = | 2.14% (7/1 |
| Leading Edge Emg Mkts Fund | - | - | = | = | 7.97% (11 |
| MSCI EM | 3.37% | 7.82% | - | - | 7.34% (11 |
| Macquarie Emg Mkts Equity | - | - | - | - | 3.22% (5/1 |
| MSCI EM | 3.37% | 7.82% | = | = | 1.91% (5/1 |
| Martin Currie Emg Mkts Equity | <u>-</u> | | = | - | 4.08% (1/1 |
| MSCI EM_ | 3.37% | 7.82% | - | - | 2.45% (1/1 |
| GlobeFlex Emerging Small Cap | - | - | - | - | 2.87% (8/1 |
| MSCI EM Small Cap | 3.21% | 8.17% | 7.22% | 3.35% | 1.75% (8/1 |

^{*}Market values may not sum as a result of accounts funded within the quarter or accounts in the process of liquidation.

The market values and performance of such accounts are included within their relevant composites.



⁽¹⁾ Benchmark history is a blend of current and past benchmark indices. History prior to 12/31/2018 provided by RVK.

| | Market Value \$(mm) | Ending Weight | Last Quarter | Year to Date | Last Year | Last 3 Years | Last 5 Years |
|----------------------------------|---------------------------|------------------|-----------------|--------------------|--------------|--------------------|--------------------|
| Net Performance - Fixed Income | | | | | | | |
| Fixed Income | \$4,351 | 100.00% | 1.80% | 8.90% | 9.41% | 3.38% | 3.06% |
| Blmbg Aggregate | - | - | 2.27% | 8.52% | 10.30% | 2.92% | 3.38% |
| Core Fixed Income | \$1,983 | 45.58% | 2.19% | 9.05% | 10.16% | 3.21% | 3.54% |
| Blmbg Aggregate | - | - | 2.27% | 8.52% | 10.30% | 2.92% | 3.38% |
| MCM Bond Index | 1,117 | 25.66% | 2.22% | 8.47% | 10.23% | 2.88% | 3.33% |
| Blmbg Aggregate(1) | - | - | 2.27% | 8.52% | 10.30% | 2.92% | 3.38% |
| PIMCO Core Bond Fund | 665 | 15.29% | 1.90% | 8.85% | 9.64% | 3.27% | 3.62% |
| Blmbg Agg ex Treasury | - | - | 2.18% | 9.03% | 10.19% | 3.32% | 3.65% |
| Taplin, Canida & Habacht Corp FI | 202 | 4.64% | 3.00% | 13.02% | 11.48% | 4.66% | 4.24% |
| Blmbg Credit | - | - | 2.98% | 12.61% | 12.63% | 4.33% | 4.54% |
| Core-Plus Fixed Income | \$893 | 20.53% | 0.31% | 8.66% | 6.73% | 4.30% | 2.44% |
| Brandywine Global Opp | 196 | 4.51% | (1.64%) | 5.03% | 3.68% | 1.79% | 1.60% |
| FTSE WGBI | - | - | 0.85% | 6.27% | 8.13% | 1.19% | 1.80% |
| Pyramis Glbl Adv HY CMBS | 340 | 7.81% | 1.85% | 7.80% | 8.35% | 5.24% | 5.15% |
| Blmbg US Univ CMBS ex Aaa | - | - | 2.61% | 11.13% | 11.75% | 5.32% | 4.92% |
| Stone Harbor GlbI HY | 193 | 4.44% | 0.85% | 11.69% | 6.27% | 5.32% | 4.21% |
| FTSE US High Yield | - | - | 0.96% | 10.95% | 5.72% | 5.81% | 4.99% |
| Stone Harbor EMD | 164 | 3.77% | (1.07%) | 11.40% | 7.38% | 3.07% | 4.41% |
| JPM EMBI Global | - | - | 1.34% | 12.08% | 10.74% | 3.84% | 5.10% |
| Global TIPS | \$868 | 19.95% | 1.42% | 7.69% | 7.13% | 2.19% | 2.49% |
| Blmbg US TIPS | - | - | 1.35% | 7.58% | 7.13% | 2.21% | 2.45% |
| Brown Brothers TIPS | 230 | 5.29% | 1.50% | 7.74% | 7.30% | 2.23% | 2.58% |
| Blmbq US TIPS | - | - | 1.35% | 7.58% | 7.13% | 2.21% | 2.45% |
| NISA Inv Adv TIPS | 517 | 11.88% | 1.28% | 7.48% | 6.98% | 2.16% | 2.44% |
| Blmbg US TIPS(1) | - | - | 1.35% | 7.58% | 7.13% | 2.21% | 2.45% |
| New Century Global TIPS | 121 | 2.77% | 1.95% | 8.59% | 7.57% | 2.27% | 2.55% |
| Blmbg Wld Gov I-L Undhdg | - | - | 1.77% | 8.19% | 7.31% | 2.17% | 2.29% |
| Nominal U.S. Treasuries | \$607 | 13.94% | 3.33% | 10.53% | 14.53% | 2.13% | 3.68% |
| Blmbq US Treas Bell 10Y | - | - | 3.19% | 10.86% | 15.15% | 1.81% | 3.39% |
| PIMCO US Treasuries | 607 | 13.94% | 3.33% | 10.53% | 14.53% | 2.42% | 3.94% |
| Blmbg US Treas Bell 10Y | - | - | 3.19% | 10.86% | 15.15% | 1.81% | 3.39% |



^{*}Market values may not sum as a result of accounts funded within the quarter or accounts in the process of liquidation.

The market values and performance of such accounts are included within their relevant composites.

⁽¹⁾ Benchmark history is a blend of current and past benchmark indices. History prior to 12/31/2018 provided by RVK.

| | Last 10 Years | Last 15 Years | Last 20 Years | Last 25 Years | Since Inception |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|------------------------------|
| Net Performance - Fixed Income | | | | | • |
| Fixed Income | 5.21% | 5.20% | 5.74% | 6.41% | 8.44% (1/81) |
| Blmbg Aggregate | 3.75% | 4.21% | 5.01% | 5.57% | 7.68% (1/81) |
| Core Fixed Income | 4.54% | 4.60% | - | - | 4.90% (1/02) |
| Blmbg Aggregate | 3.75% | 4.21% | 5.01% | 5.57% | 4.54% (1/02) |
| MCM Bond Index | 3.63% | 4.09% | 4.99% | 5.69% | 7.17% (4/84) |
| Blmbg Aggregate(1) | 3.75% | 4.21% | 5.10% | 5.76% | 7.45% (4/84) |
| PIMCO Core Bond Fund | - | - | - | - | 2.86% (1/13) |
| Blmbg Agg ex Treasury | 4.10% | - | = | - | 3.14% (1/13) |
| Taplin, Canida & Habacht Corp FI | 5.53% | 5.22% | - | - | 5.91% (11/00 |
| Blmbg Credit | 5.32% | 5.12% | 5.92% | 6.39% | 5.95% (11/00 |
| Core-Plus Fixed Income | _ | _ | _ | _ | 4.44% (10/12 |
| Brandywine Global Opp | - | _ | - | - | 3.65% (2/11) |
| FTSE WGBI | 1.69% | 3.31% | 4.16% | 4.69% | 1.59% (2/11) |
| Pyramis Glbl Adv HY CMBS | 12.01% | 6.86% | 8.45% | - | 8.65% (4/97) |
| Blmbg US Univ CMBS ex Aaa | 9.20% | 0.98% | - | _ | - |
| Stone Harbor Glbl HY | 6.89% | 6.62% | _ | _ | 7.54% (7/00) |
| FTSE US High Yield | 7.61% | 6.97% | 6.88% | 7.37% | 7.14% (7/00) |
| Stone Harbor EMD | 6.49% | 0.37 /6 | 0.0070 | 7.57 /0 | 7.14% (7/00) |
| JPM EMBI Global | 6.51% | 7.27% | 8.99% | 9.50% | 7.28% (4/05) |
| Global TIPS | 2.67% | 3.27% | _ | _ | 3.27% (2/03) |
| Blmbg US TIPS | 3.46% | 3.90% | 5.47% | - | 4.31% (2/03) |
| Brown Brothers TIPS | 3.40 / ₀ | 3.90 /o - | 5.47 /0 | - | 4.51% (2/03) 1.66% (2/12) |
| Blmbg US TIPS | 3.46% | 3.90% | 5.47% | - | 1.47% (2/12) |
| NISA Inv Adv TIPS | 2.45% | 3.90% | 3.47% | - | |
| | 2.45% 2.45% | - 3.18% | 4.92% | - | , |
| Blmbg US TIPS(1) | 2.45% | 3.16% | 4.92% | - | |
| New Century Global TIPS | - 000/ | 4.050/ | - - - | - | 2.28% (2/12) |
| Blmbg Wld Gov I-L Undhdg | 3.22% | 4.05% | 5.46% | - | 1.88% (2/12) |
| Nominal U.S. Treasuries | - | - | - | - | 2.88% (9/11) |
| Blmbg US Treas Bell 10Y | 4.00% | 4.35% | 5.03% | 5.60% | 2.92% (9/11) |
| PIMCO US Treasuries | - | - | - | - | 3.09% (9/11) |
| Blmbg US Treas Bell 10Y | 4.00% | 4.35% | 5.03% | 5.60% | 2.92% (9/11) |

^{*}Market values may not sum as a result of accounts funded within the quarter or accounts in the process of liquidation.

The market values and performance of such accounts are included within their relevant composites.



⁽¹⁾ Benchmark history is a blend of current and past benchmark indices. History prior to 12/31/2018 provided by RVK.

| | Market | Market | | Year | | Last 3 Years | Last |
|-----------------------------------|----------|---------|---------|------------|--------------|--------------------|------------|
| | Value | Ending | • | to Date | Last Year | | 5 Years |
| | \$(mm) | Weight | | | | | |
| Net Performance - Multi-Strategy | | | | | | | |
| Multi-Strategy | \$1,714 | 100.00% | 0.57% | 11.70% | 3.46% | - | - |
| S&P/LSTA Leveraged Loan | <u>-</u> | - | 0.99% | 6.79% | 3.10% | 4.53% | 3.98% |
| Russell 3000 Index | - | - | 1.16% | 20.09% | 2.92% | 12.83% | 10.44% |
| Credit Focused Strategies | \$934 | 54.47% | 0.83% | 7.07% | 2.94% | - | - |
| Blackstone Keystone(1) | 934 | 54.47% | 0.83% | 7.07% | 2.94% | 5.78% | 4.22% |
| HFRI Fund of Funds Compos | - | - | (0.82%) | 5.29% | 0.08% | 3.18% | 1.96% |
| Opp. Equity & Fixed Income | \$547 | 31.93% | 0.26% | 15.44% | 4.11% | - | |
| SEI Str. Credit: HY Bank Loans(2) | 343 | 20.02% | (1.22%) | 2.66% | 2.26% | 9.02% | 6.76% |
| FTSE US High Yield | - | - | 0.96% | 10.95% | 5.72% | 5.81% | 4.99% |
| Eaton Vance ĞMARA | 204 | 11.92% | 2.86% | 7.90% | 5.39% | - | - |
| 3 month LIBOR + 6% | - | - | 2.00% | 6.30% | 8.56% | 7.90% | 7.31% |
| Private Credit(3) | \$233 | 13.59% | 0.14% | 5.89% | 7.38% | - | - |



⁽¹⁾ Blackstone Keystone since inception returns are included in the Legacy Hedge Fund composite through 9/30/2017.
(2) SEI HY Bank Loans since inception returns are included in the Fixed Income composite through 9/30/2017.
(3) Russell 3000 Index since inception returns are included in the Global Public Equity composite through 9/30/2017.
(4) Private Credit performance has a 1 Qtr lag.

| | Last 10 | Last 15 | Last 20 | Last 25 | Since |
|-----------------------------------|------------|------------|------------|------------|----------------------|
| | Years | Years | Years | Years | Inception |
| Net Performance - Multi-Strategy | | | | | |
| Multi-Strategy | - | - | - | - | 6.94% (10/17) |
| S&P/LSTA Leveraged Loan | 5.21% | 4.72% | 4.85% | - | 4.14% (10/17) |
| Russell 3000 Index | 13.08% | 9.10% | 6.72% | 9.81% | 10.00% (10/17) |
| Credit Focused Strategies | _ | _ | _ | _ | 4.03% (10/17) |
| Blackstone Keystone(1) | - | - | - | - | 7.31% (7/12) |
| HFRI Fund of Funds Compos | 2.68% | 2.94% | 3.91% | 4.87% | 3.42% (7/12) |
| Opp. Equity & Fixed Income | _ | _ | _ | _ | 9.18% (10/17) |
| SEI Str. Credit: HY Bank Loans(2) | 14.99% | - | - | - | 12.27% (5/08) |
| FTSE US High Yield | 7.61% | 6.97% | 6.88% | 7.37% | 7.26% (5/08) |
| Eaton Vance GMARA | - | - | - | - | 1.60% (6/18) |
| 3 month LIBOR + 6% | 6.82% | 7.79% | 8.13% | 8.83% | 8.52% (6/18) |
| Private Credit(3) | - | - | - | - | 7.82% (12/17) |

⁽¹⁾ Blackstone Keystone since inception returns are included in the Legacy Hedge Fund composite through 9/30/2017.
(2) SEI HY Bank Loans since inception returns are included in the Fixed Income composite through 9/30/2017.
(3) Russell 3000 Index since inception returns are included in the Global Public Equity composite through 9/30/2017.
(4) Private Credit performance has a 1 Qtr lag.

| | Market Value \$(mm) | Ending Weight | Last Quarter | Year to Date | Last Year | Last 3 Years | Last 5 Years |
|---|--------------------------------------|-----------------------------|--|---|--|--|--|
| Net Performance - Real Estate | • | | | | | | |
| Real Estate Real Estate Custom Benchmark CPI +3% (Qtr lag) | \$2,047 - - | 100.00% - - | 2.06% 1.08% 1.49% | 8.76% 4.70% 3.70% | 10.18% 6.54% 4.65% | 2.04% 6.46% 5.05% | 4.60% 8.47% 4.45% |
| Core/Core Plus Real Estate Funds NCREIF ODCE Index (Qtr lag) | \$700 - | 34.18% - | (1.48%) 1.12% | 0.51% 4.04% | 3.53% 5.99% | 5.68% 6.97% | 8.01% 9.12% |
| Value Add/Opp. Real Estate NCREIF ODCE Index (Qtr lag) Real Estate Separate Accounts NCREIF ODCE Index (Qtr lag) Non-Core Closed End Funds NCREIF ODCE Index (Qtr lag) | \$1,056 - 616 - 440 - | 51.57% 30.09% 21.48% | 2.83% 1.12% 3.26% 1.12% 2.20% 1.12% | 9.53% 4.04% 12.66% 4.04% 4.81% 4.04% | 11.74% 5.99% 15.21% 5.99% 6.21% 5.99% | 0.98% 6.97% (1.85%) 6.97% 7.67% 6.97% | 4.10% 9.12% 2.56% 9.12% 7.80% 9.12% |
| Natural Resources/Infrastructure CPI +3% (Qtr lag) | \$5 - | 0.27% - | 2.77% 1.49% | 0.51% 3.70% | 0.55% 4.65% | (4.11%) 5.05% | (2.24%) 4.45% |
| REITS FTSE NAREIT US Index (Qtr lag) | \$286 | 13.98% - | 8.04% 0.70% | 28.00% 9.70% | 19.77% 10.34% | 5.74% 3.72% | 5.99% 7.42% |

^{*}Market values may not sum as a result of accounts funded within the quarter or accounts in the process of liquidation.

The market values and performance of such accounts are included within their relevant composites.

| | Last 10 | Last 15 | Last 20 | Last 25 | Since |
|----------------------------------|------------|------------|------------|------------|----------------------|
| | Years | Years | Years | Years | Inception |
| Net Performance - Real Estate | | | | | |
| Real Estate | 6.65% | 5.93% | 6.90% | 7.75% | 8.39% (3/84) |
| Real Estate Custom Benchmark | 9.32% | 7.36% | 7.76% | - | - |
| CPI +3% (Qtr lag) | 4.73% | 5.02% | 5.19% | 5.22% | 5.64% (3/84) |
| Core/Core Plus Real Estate Funds | 9.42% | 7.52% | 7.71% | 8.83% | 7.04% (9/86) |
| NCREIF ODCE Index (Qtr lag) | 8.80% | 6.87% | 7.16% | 7.83% | 6.01% (9/86) |
| Value Add/Opp. Real Estate | 5.85% | 5.23% | 6.28% | 7.26% | 6.70% (3/84) |
| NCREIF ODCE Index (Qtr lag) | 8.80% | 6.87% | 7.16% | 7.83% | 6.28% (3/84) |
| Real Estate Separate Accounts | 3.78% | 4.08% | 5.15% | 6.13% | 5.13% (6/88) |
| NCREIF ODCE Index (Qtr lag) | 8.80% | 6.87% | 7.16% | 7.83% | 6.06% (6/88) |
| Non-Core Closed End Funds | 9.66% | 6.90% | 7.84% | 8.86% | 7.88% (3/84) |
| NCREIF ODCE Index (Qtr lag) | 8.80% | 6.87% | 7.16% | 7.83% | 6.28% (3/84) |
| Natural Resources/Infrastructure | (1.79%) | 1.89% | 2.85% | 3.82% | 4.11% (3/93) |
| CPI +3% (Qtr lag) | 4.73% | 5.02% | 5.19% | 5.22% | 5.24% (3/93) |
| REITS | 12.15% | 8.95% | 10.11% | _ | 10.15% (4/96) |
| FTSE NAREIT US Index (Qtr lag) | 15.24% | 8.75% | 10.07% | 10.77% | 10.52% (4/96) |



^{*}Market values may not sum as a result of accounts funded within the quarter or accounts in the process of liquidation.

The market values and performance of such accounts are included within their relevant composites.

As of September 30, 2019

| | Market Value \$(mm) | Ending Weight | Last Quarter | Year to Date | Last Year | Last 3 Years | Last 5 Years |
|---|---------------------------|-------------------|--------------------------------|--------------------------------|---------------------------------|-----------------------------------|----------------------------------|
| Net Performance - Private Equity | | | | | | | |
| Private Equity Burgiss Private Eqty Idx (Qtr Lag) Russell 3000 + 3% (Qtr Lag) | \$3,910 - - | 100.00% - - | 0.97% 3.33% 4.94% | 7.16% 6.30% 4.66% | 9.27% 9.78% 12.76% | 11.87% 14.17% 17.35% | 8.94% 11.14% 13.49% |
| Buyouts Burgiss Buyout Index (Qtr Lag) | \$1,780 - | 45.52% - | 2.20% 2.76% | 5.96% 4.59% | 9.03% 7.65% | 12.88% 14.38% | 10.43% 11.00% |
| Special Situations Burgiss Special Sits Idx (Qtr Lag) | \$559 - | 14.30% - | 3.89% 1.22% | 11.70% 2.03% | 15.50% 3.83% | 12.57% 8.24% | 8.24% 6.29% |
| Venture Capital Burgiss Venture Cap Idx (Qtr Lag) | \$747 - | 19.11% - | (3.48%) 5.27% | 16.58% 13.27% | 26.98% 19.70% | 15.88% 17.06% | 9.79% 14.92% |
| Keystone Legacy (Qtr Lag) (1) | \$824 | 21.06% | 0.70% | 1.05% | (2.49%) | - | - |

(1) As of 7/31/2018, Keystone Legacy SPV consists of 163 non-core funds, prior performance in previous sub-asset classes



As of September 30, 2019

| | Last 10 Years | Last 15 Years | Last 20 Years | Last 25 Years | Since Inception |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| Net Performance - Private Equity | | | | | • |
| Private Equity | 11.92% | 11.58% | 9.92% | 13.70% | 10.92% (1/86 |
| Burgiss Private Eqty Idx (Qtr Lag) | 13.71% | 13.11% | 11.77% | 15.15% | 16.94% (1/86 |
| Russell 3000 + 3% (Qtr Lag) | 18.00% | 12.35% | 9.80% | 13.49% | 14.56% (1/86 |
| Buyouts | 13.96% | 14.12% | 11.85% | 16.54% | 13.13% (4/86 |
| Burgiss Buyout Index (Qtr Lag) | 13.88% | 13.97% | 11.94% | 13.58% | 19.63% (4/86 |
| Special Situations | 12.32% | 11.98% | 12.00% | _ | 12.31% (1/95 |
| Burgiss Special Sits Idx (Qtr Lag) | 10.48% | 9.01% | 10.00% | - | 10.51% (1/95 |
| Venture Capital | 9.96% | 6.94% | 3.88% | 8.00% | 7.00% (1/86 |
| Burgiss Venture Cap Idx (Qtr Lag) | 15.06% | 11.78% | 9.19% | 16.02% | 13.70% (1/86 |
| Keystone Legacy (Qtr Lag) (1) | - | - | - | - | (2.00%) (7/18 |

(1) As of 7/31/2018, Keystone Legacy SPV consists of 163 non-core funds, prior performance in previous sub-asset classes

Callan

Appendix II – Callan Update

Published Research Highlights from 3Q19

Callan's 2019 ESG Survey



The Callan DC Index™ in Detail



The Keys to Unlocking Private Equity Portfolio Assessment



DC Plan Hacks: Tips for an Efficient Design



Recent Blog Posts

For Corporate DB Plans, We Have Good News and Bad News

William Emmett

What Fixed Income Managers Are Thinking Now David Zee

Tips for
Emerging and
Diverse
Managers
Anne Maloney

Additional Reading

Private Equity Trends quarterly newsletter
Active vs. Passive quarterly charts
Capital Market Review quarterly newsletter
Monthly Updates to the Periodic Table
Market Pulse Flipbook quarterly markets update

Callan Institute Events

Upcoming Conferences, Workshops, and Webinars

Save the Date! Callan's 40th National Conference

January 27–29, 2020 | The Palace Hotel, San Francisco

This year's lineup of speakers will include:



Frank W. Abagnale

- Renowned cybersecurity and fraud prevention expert
- Best-selling author and subject of Catch Me If You Can



Dr. Joseph F. Coughlin

- Director of the Massachusetts Institute of Technology AgeLab
- Professor of MIT's Department of Urban Studies & Planning and the Sloan School's Advanced Management Program



Dr. Doris Kearns Goodwin

- World-renowned presidential historian and public speaker
- Pulitzer Prize-winning and New York Times #1 best-selling author



Dr. Dambisa Mayo

- Global economist and investor in the future
- Author of four New York Times best-selling books

On-Demand Webinars

Visit our website for On-Demand webinar options at https://www.callan.com/ondemandwebinar/

"Callan College" Introduction to Investments

San Francisco, April 21-22, 2020 Chicago, July 21-22, 2020

Callan Updates

Firm updates by the numbers, as of September 30, 2019

Total Associates: 194

Ownership

-100% employees

Broadly distributed across 94 shareholders

Leadership Changes

No executive additions or departures

No leadership changes this quarter

Total General and Fund Sponsor Consultants: more than 45

Total Specialty and Research Consultants: more than 60

Total CFA/CAIA/FRMs: more than 55

Total Fund Sponsor Clients: more than 400

AUA: more than \$2.4 trillion

"The Callan culture that we have all built together over the years is the reason we like coming to work each day ... Our culture of supporting and caring about each other, of appreciating and respecting each other while still having some fun and good humor has been the key to our longevity and success. We never want to diminish it."

— Ron Peyton, Executive Chairman

